

QBE North America Multinational Insurance

A Truly Global Program

With deep multinational expertise throughout our global network, QBE offers an integrated approach to managing risk with specialized solutions, industry-leading products and a consistent customer experience around the globe.

Global network

QBE has the scale to write business across many countries and for a variety of risks, backed by the power of our global reach. Our global network spans over 170 countries with QBE offices in over 30 countries. QBE offers a global solution while providing locally compliant policies and support services in each country, all through a single point of contact.

Multinational expertise

QBE has been writing multinational policies globally for over 20 years. We know insurance laws and regulations vary greatly by country and region - and can change fast. Our expert multinational team not only knows our customers' business, we offer tailored multinational solutions that combine global geographical spread and locally compliant policies to meet our customers' requirements.

Specialized solutions

Service

QBE's Multinational Client Center (MCC) works internally to apply consistent local country regulatory, compliance and tax information while coordinating communications throughout our global network. Our Center in North America supports customers and brokers and manages the implementation of each customer's global program. We provide consistent service and an easy program administration process, allowing our customers to enjoy service certainty on a global scale, regardless of product.

Claims

Coordinated global claims oversight with access to local experts on the ground for expertise, advice and claim management, regardless of location of claim.

Global Risk Solutions

Industry leading experts in risk and delivering loss prevention and loss protection services on a local and global level.

Industry-leading products

We offer a broad product portfolio, competitive pricing and a focused underwriting appetite.

- QBE Global ConnectSM - Foreign Casualty Package
 - Foreign Commercial General Liability
 - Foreign Voluntary Compensation
 - Foreign Excess Auto (DIL/DIC)
- Public and Private Directors & Officers
- Commercial Errors & Omissions

We will continue to expand our product portfolio in 2018 with the goal of offering a truly comprehensive, global solution for our clients.

About QBE

QBE North America Operations is a division of QBE Insurance Group Limited, one of the world's largest insurance and reinsurance companies. We are rated A+ by Standard & Poor's and A (Excellent) by A.M. Best.* Located in over 30 countries, we're operational in all key global insurance markets and are considered a leading underwriter within our chosen markets. QBE has 14,000 employees worldwide.

For submissions or more information on QBE's solutions for multinational customers, please contact:

P&C submission mailbox: US-BOX-QBEGlobalConnect@us.qbe.com or

West: **Shawn Scobba** • shawn.scobba@us.qbe.com • 415.439.5257

Central: **Ivy Truong** • ivy.truong@us.qbe.com • 312.803.3466

East: **Richard Friesenhahn** • richard.friesenhahn@us.qbe.com • 646.341.8005

D&O: Jon Fanti • jonathon.fanti@us.qbe.com • 312.803.3511

E&O: Frank Baer • frank.baer@us.qbe.com • 212.894.7663

